Welcome to Wallonia
Wallonia, Belgium: the new European Biopole

Situated to the South of Brussels, the capital of Europe, between the Netherlands, the Federal Republic of Germany, the Grand-Duchy of Luxembourg and France, Wallonia covers 55% of the territory of the Kingdom of Belgium and has approximately 3.2 million inhabitants, the great majority of them French-speaking. Linked to its neighboring countries by a road, rail and river network which counts among the most dense in the world, Wallonia can rightly be called the crossroads of Europe and thanks to the talent and skills of its population, it has become a major industrial hub.

With its 10 university centers, over 300 research laboratories and 6 science parks and numerous innovative businesses, the Wallonia Region of Belgium is well positioned to face today’s and tomorrow’s challenges in science and technology. Thanks to the combined effort of its universities, industry and regional authorities, Wallonia has become a new major European Technopolis with outstanding expertise in biotechnology, new materials, aerospace, and information technology.

BioWin: the Health Cluster in Wallonia, Belgium

Wallonia hosts over 70% of Belgium’s biotech activities with close to 100 companies generating more than 2.5 billion US dollars in revenues and employing close to 13,000 highly qualified personnel.

Major U.S. players in the healthcare industry have established production, R&D and distribution facilities in Wallonia. Just to name a few: Abbott, Baxter, GSK Biologicals, Johnson&Johnson and Pfizer. Wallonia is also home to the main production and R&D center in Europe of UCB Biopharma Group. The world’s leading company in the field of protontherapy, IBA, is also headquartered in Wallonia and can boast a success story in the USA.

The most recent initiative in life sciences has been launched by the Government of the Wallonia Region with the creation of BioWin, a competitiveness cluster designed to boost R&D projects and training initiatives, in a close collaboration between industry and university, in key areas such as cancer, neurological and inflammatory diseases.

We invite you to meet with some of the key players of this new European Health Cluster at AACC- Anaheim (booth 7422).
The Wallonia Foreign Trade and Investment Agency (AWEX) is the Wallonia - Region of Belgium’s government agency in charge of foreign trade promotion and foreign investment attraction. The agency has a worldwide network of 107 Economic and Trade Attachés. AWEX is ISO 9001 certified since April 2002.

As a **foreign trade agency**, AWEX carries out a mission of promotion and information for the benefit of both Wallonia and the foreign business community.

Upon request, AWEX assists **buyers, decision-makers, importers and foreign prospects** by:

- Providing economic data on Wallonia and its export potential
- Disseminating information on products and services from companies located in Wallonia
- Identifying companies in Wallonia for international partnerships
- Distributing lists of exporters from Wallonia

As an **export partner for Wallonia-based companies**, AWEX offers a wide range of export-oriented services and activities:

- General and commercial information on foreign markets
- Market studies tailored to specific areas upon request
- Organization and planning of marketing activities (international trade shows, economic missions, sector-based contact days...)
- Establishing contacts with international organizations
- Promoting Wallonia’s export potential abroad
- Financial support and export financing
- Training in international careers

As a **foreign investment agency**, AWEX – via its Office for Foreign Investors (OFI) – has an overall responsibility for the attraction of foreign investment in Wallonia. This includes seeking out and providing information to potential foreign investors. The Agency also offers a pro-active follow-up service to investors already established in Wallonia. In addition, it is in charge of identifying new foreign investors for the acquisition of industrial sites under restructuring process.
In attendance at AACC-Anaheim:

- **Guy VANPAESSCHEN**, Project Manager North America, Brussels
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- **Frédéric DELBART**, Trade Commissioner San Francisco
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- **Edith MAYEUX**, Trade Commissioner New York
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Analis is a distributor of scientific laboratory equipment. Its ‘Analis R&D Diag’ unit develops diagnostic IVD kits, using electrophoretic and capillary electrophoretic techniques (CEofix™ Kit): kits for clinical and research laboratories appropriate for diagnostics, detection and analysis of compounds, follow-up and treatment of pathologies. There’s a wide application field, such as prevention and safety (diagnostic kit for the follow-up of alcohol dependance and alcohol abuse), health and preventive follow-up of children (detection kit for hemoglobin variants)... This division also offers assistance in developing new applications based on capillary electrophoresis. The aim of 'Analis R&D Diag' is to develop its exportation network by looking for specialized distributors, given the specificity of its products. Moreover, the R&D Diag unit of Analis is seeking every collaboration that could completely exploit their expertise in the field of electrophoresis and capillary electrophoresis. This would lead to the development of new diagnostic kits, new analysis methods or production of OEM products.
Coris BioConcept develops and produces rapid membrane diagnostic kits based on immunological and biomolecular tools with proprietary patented technologies in Human and Vet fields.

Coris BioConcept provides services for custom tests developments and proprietary conjugations on gold particles and latex microspheres.

Coris is ISO 9001:2000 & ISO 13485:2003 certified and all products are CE marked.
DiAgam develops and manufactures In Vitro Diagnostics reagents (kits, OEM and Bulk) for specific proteins in immunoturbidimetry and innovating immunological reagents in immunocolorimetry.

DiAgam proposes reagents for automated biochemistry analysers (i.e. Roche including C6000 & C8000, Olympus AUseries, Abbott Architect, Siemens ADVIA series, Ortho FUSION 5.1 and VITROS 5600..) and photometers.

All reagents are CE, ISO 9001 and ISO 13485, liquid, stable, ready to use, and titrated with international references (CRM 470...).
DIAsource ImmunoAssays (formerly BioSource) an international diagnostics company (Belgium), develops, manufactures and markets clinical diagnostic products in the field of endocrinology and infectious diseases. Core products are RIA, ELISA and LIA (chemiluminescence) technology and reagents for open ELISA and LIA automated analyzers as well as antibodies for use in in-vitro diagnostic assays with specific development and manufacturing programs for Renin, Calcitonin and many others. We also provide selected instrumentation for RIA, ELISA and LIA. DIAsource ImmunoAssays is the new name of BioSource Europe S.A. This change of company name is a direct consequence of the Management Buy-Out (MBO) that was realised early in 2007 by the management and private investors. With this MBO BioSource Europe was separated from the former owner Invitrogen (now Life Technologies).
D-tek is a Belgian private owned company specialized in auto-immunity. Since 1995, D-tek has developed and manufactured in-vitro diagnostics for autoimmune diseases. The company produces a range of ELISA kits (BlueWell) and probably the widest range of ImmunoDot kits (BlueDot) available on the market.

Moreover, D-tek produces and commercializes a complete range of single component and ready-to-use enzymatic substrates (NBT, TMB and pNPP) and stabilizers (Alkaline Phosphatase, Horseradish Peroxydase and coating solutions).

D-tek is looking for experienced distributors to promote and sell its products. D-tek has been certified ISO 9001:2008 since 2003 and all D-tek’s diagnostic kits are CE certified.
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IT4ip is a private Belgian corporation dedicated to the development and production of unique membranes ion track technology. Our 2nd generation membranes are available in roll stock or sheets and are produced in clean controlled environment. It4ip is ISO9001:2008 certified.

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NanoQ develops and manufactures metallic, non metallic and oxydes nanoparticles.

To date, we are able to produce **Gold, Selenium, Silver, Iron oxide and Titanium oxide** particles with nanometer size.

**NanoQ** is highly committed to research and development and always develops new compounds. Our products cover the whole range of colour and are produced with high optical density.
ZenTech S.A. is a Belgian biotech company specialized in the development, production and marketing of In Vitro Diagnostic kits for diagnosis of human pathologies occurring in Early-life stages (fetuses, newborns and infants), and of chronic diseases affecting children as well as adults. This specialization is further enhanced by competence in rapid diagnostic testing for the Point-of-Care market. Zentech is ISO 9001-2000 & ISO 13485 and CE certified.
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